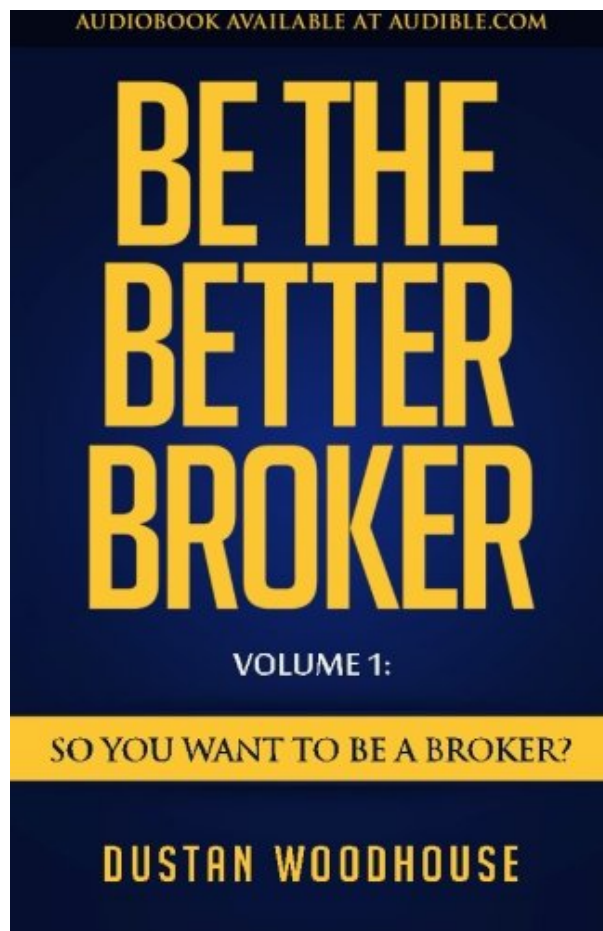


**BE THE BETTER BROKER, VOLUME 1: SO
YOU WANT TO BE A BROKER? BY DUSTAN
WOODHOUSE**



**DOWNLOAD EBOOK : BE THE BETTER BROKER, VOLUME 1: SO YOU WANT
TO BE A BROKER? BY DUSTAN WOODHOUSE PDF**



AUDIOBOOK AVAILABLE AT AUDIBLE.COM

BE THE BETTER BROKER

VOLUME 1:

SO YOU WANT TO BE A BROKER?

DUSTAN WOODHOUSE

Click link bellow and free register to download ebook:

**BE THE BETTER BROKER, VOLUME 1: SO YOU WANT TO BE A BROKER? BY DUSTAN
WOODHOUSE**

[DOWNLOAD FROM OUR ONLINE LIBRARY](#)

BE THE BETTER BROKER, VOLUME 1: SO YOU WANT TO BE A BROKER? BY DUSTAN WOODHOUSE PDF

Exactly how if there is a website that enables you to search for referred book **Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse** from throughout the world publisher? Instantly, the website will be astonishing finished. A lot of book collections can be found. All will be so very easy without complicated thing to move from site to website to get guide **Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse** really wanted. This is the website that will provide you those requirements. By following this website you can obtain lots varieties of publication **Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse** compilations from variants kinds of author and publisher preferred in this globe. Guide such as **Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse** and also others can be obtained by clicking wonderful on web link download.

Review

Empty

About the Author

In a field of 16,000 Brokers, Dustan Woodhouse has ranked in the top 20 for 5 years running as recorded by Canadian Mortgage Professional (CMP Top 75).

Dustan originally entered the world of Mortgage Broking from a completely unrelated field (high performance car tuning). With no financial services background he hit the ground running, and in his first calendar year was the #1 individual Broker in his firm. With a relentless work ethic and a desire to constantly improve, Dustan climbed the ranks of the industry, and in his sixth year exceeded \$100 million in annual volume.

In 2014 Dustan spent 17 days travelling across Canada for Dominion Lending Centres Broker University program, teaching his process and sales techniques to 1400 Brokers. The desire of these Brokers to learn and improve spurred Dustan to write the **Be The Better Broker** series.

Dustan lives in Vancouver with his wife and two children. When he's not working, Dustan can be found racing through the trees on a dirt bike, trials bike, or downhill mountain bike, making the most of the mountain trails.

BE THE BETTER BROKER, VOLUME 1: SO YOU WANT TO BE A BROKER? BY DUSTAN WOODHOUSE PDF

[Download: BE THE BETTER BROKER, VOLUME 1: SO YOU WANT TO BE A BROKER? BY DUSTAN WOODHOUSE PDF](#)

This is it guide **Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse** to be best seller lately. We offer you the very best deal by obtaining the stunning book *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* in this site. This *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* will certainly not just be the kind of book that is tough to discover. In this website, all kinds of publications are given. You could look title by title, writer by author, as well as author by author to discover the very best book *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* that you could read currently.

As recognized, book *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* is well known as the home window to open the world, the life, and new point. This is just what individuals now require so much. Even there are lots of people who do not like reading; it can be a choice as reference. When you really require the methods to produce the following inspirations, book *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* will actually lead you to the way. Furthermore this *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse*, you will certainly have no remorse to obtain it.

To get this book *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse*, you could not be so confused. This is online book *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* that can be taken its soft file. It is various with the on the internet book *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* where you could buy a book then the seller will send out the published book for you. This is the place where you can get this *Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse* by online and also after having manage getting, you can download and install [Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse](#) by yourself.

BE THE BETTER BROKER, VOLUME 1: SO YOU WANT TO BE A BROKER? BY DUSTAN WOODHOUSE PDF

Are you still trying to figure out what to do with your life?

Are you considering a career in real estate, finance or insurance?

What about becoming a Mortgage Broker? Be the Better Broker is a series of books that teaches the core principles of successful Mortgage Brokering. This volume (1) focuses on the traits, habits, and skills to start forming before you enter the business. This is the top producer starter kit.

This book is about putting you on a path to success prior even to being licensed. Loaded with specific actions to take today, actions that will improve your value to clients and employers alike.

Are you ready to Be the Better Broker? In a field of 16,000 Brokers, Dustan Woodhouse has ranked in the top 20 for 5 years running as recorded by Canadian Mortgage Professional (CMP Top 75).

Dustan originally entered the world of Mortgage Broking from a completely unrelated field (high performance car tuning). With no financial services background he hit the ground running, and in his first calendar year was the #1 individual Broker in his firm. With a relentless work ethic and a desire to constantly improve, Dustan climbed the ranks of the industry, and in his sixth year exceeded \$100 million in annual volume.

In 2014 Dustan spent 17 days travelling across Canada for Dominion Lending Centres Broker University program, teaching his process and sales techniques to 1400 Brokers. The desire of these Brokers to learn and improve spurred Dustan to write the Be The Better Broker series.

Dustan lives in Vancouver with his wife and two children. When he's not working, Dustan can be found racing through the trees on a dirt bike, trials bike, or downhill mountain bike, making the most of the mountain trails.

- Sales Rank: #553510 in Books
- Published on: 2015-09-14
- Original language: English
- Number of items: 1
- Dimensions: 8.50" h x .58" w x 5.50" l, .66 pounds
- Binding: Paperback
- 254 pages

Review

Empty

About the Author

In a field of 16,000 Brokers, Dustan Woodhouse has ranked in the top 20 for 5 years running as recorded by Canadian Mortgage Professional (CMP Top 75).

Dustan originally entered the world of Mortgage Broking from a completely unrelated field (high

performance car tuning). With no financial services background he hit the ground running, and in his first calendar year was the #1 individual Broker in his firm. With a relentless work ethic and a desire to constantly improve, Dustan climbed the ranks of the industry, and in his sixth year exceeded \$100 million in annual volume.

In 2014 Dustan spent 17 days travelling across Canada for Dominion Lending Centres Broker University program, teaching his process and sales techniques to 1400 Brokers. The desire of these Brokers to learn and improve spurred Dustan to write the Be The Better Broker series.

Dustan lives in Vancouver with his wife and two children. When he's not working, Dustan can be found racing through the trees on a dirt bike, trials bike, or downhill mountain bike, making the most of the mountain trails.

Most helpful customer reviews

1 of 1 people found the following review helpful.

Words of wisdom from a top producing broker

By Bai Jiang

Dustan truly practices what he preaches - there is no resource like this for our industry. I can understand why he's a top producing broker. I appreciated his courage and openness in sharing the challenges that he faced starting out in 2008. It is these challenges that motivated him to become a better version of himself and do whatever it takes to get the job done. I have much respect for him. Can't wait to read Volume 2!

1 of 1 people found the following review helpful.

Love his dedication

By Gary

Dustan's truly a professional! He's put in way more than the 10,000 hrs commonly need to Master an area of business. Love his dedication, and his devotion to his clients and the effort he puts in to his business. In business, it's all about adding value to the public and he's clearly done this with this book!

0 of 0 people found the following review helpful.

Top mortgage broker shares his secrets for success

By Ross Taylor

Who would have thought a niche topic like becoming a better mortgage broker has the potential to be a best seller? Yet, I have no doubt that is exactly what Dustan Woodhouse has created here. I envision most major Canadian mortgage brokerage firms making this series of books required reading for all aspiring mortgage brokers.

In fact, I only have one 'complaint', and that is I wish Dustan had already written volumes two and three of this captivating series.

There are so many takeaways from this book, it is hard to come up with a list of the highlights. But for me, they are as follows:

Chapter 4 is called "Three things we wish we had known". Here Dustan asks twenty one brokers to identify the top three things they wish they had been told before taking the course, let alone entering the business.

A recurring theme from this chapter; indeed throughout the book, is that our industry is generally woeful when it comes to preparing newbies to be successful in the real world of mortgage brokering. With respect, the licensing course is a formality, and does nothing to ensure success in the real world.

Mentoring is hugely important, yet is rarely seen and done. Dustan laments “the fact is that currently the industry lacks robust training.”

The bulk of volume 1 is mostly about Dustan’s tenets for personal success. He generously shares all the little things he does routinely which collectively add up to make him a super-focused, highly disciplined sales machine. He might object to this characterization, as he repeatedly emphasizes it’s all about doing the right thing for the client, and success will follow.

It’s not necessary to replicate everything Dustan does – some of it may not feel comfortable or natural. But clearly he is not simply stumbling along in his pursuit of greatness – he has a plan, a vision of who he is, and how he wishes to be perceived, and his actions and approach to his business are all consistent with this.

Another recurring theme is about self-discipline – in today’s techno world, so many of us allow ourselves to be distracted throughout our day. Twelve hours at work may actually only translate to a few hours of productivity. Personally I feel this is a societal problem – certainly not limited to mortgage brokers. Dustan has mastered his own domain, and he is correct it is a huge area for improvement for practically all of us.

I came into the industry a few years before Dustan, yet his achievements make my own pale in comparison. However, I feel inspired by his writing and sincerely cannot wait to channel the knowledge he plans to share in volumes two and three.

See all 14 customer reviews...

BE THE BETTER BROKER, VOLUME 1: SO YOU WANT TO BE A BROKER? BY DUSTAN WOODHOUSE PDF

So, when you need quickly that book **Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse**, it does not should get ready for some days to get guide Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse You could directly obtain the book to conserve in your tool. Even you like reading this Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse almost everywhere you have time, you could enjoy it to check out Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse It is definitely valuable for you that want to get the much more priceless time for reading. Why don't you invest five minutes and also invest little money to obtain guide Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse right here? Never let the new point goes away from you.

Review

Empty

About the Author

In a field of 16,000 Brokers, Dustan Woodhouse has ranked in the top 20 for 5 years running as recorded by Canadian Mortgage Professional (CMP Top 75).

Dustan originally entered the world of Mortgage Broking from a completely unrelated field (high performance car tuning). With no financial services background he hit the ground running, and in his first calendar year was the #1 individual Broker in his firm. With a relentless work ethic and a desire to constantly improve, Dustan climbed the ranks of the industry, and in his sixth year exceeded \$100 million in annual volume.

In 2014 Dustan spent 17 days travelling across Canada for Dominion Lending Centres Broker University program, teaching his process and sales techniques to 1400 Brokers. The desire of these Brokers to learn and improve spurred Dustan to write the Be The Better Broker series.

Dustan lives in Vancouver with his wife and two children. When he's not working, Dustan can be found racing through the trees on a dirt bike, trials bike, or downhill mountain bike, making the most of the mountain trails.

Exactly how if there is a website that enables you to search for referred book **Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse** from throughout the world publisher? Instantly, the website will be astonishing finished. A lot of book collections can be found. All will be so very easy without complicated thing to move from site to website to get guide Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse really wanted. This is the website that will provide you those requirements. By following this website you can obtain lots varieties of publication Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse compilations from variants kinds of author and publisher preferred in this globe. Guide such as Be The Better Broker, Volume 1: So You Want To Be A Broker? By Dustan Woodhouse and also others can be obtained by clicking wonderful on web link download.